



Customer Success with Rogers & Brown

Challenge

Rogers and Brown had two datacenters that they were managing independently. The infrastructure was made up of multiple legacy manufactures that were difficult to manage. Rogers and Brown was looking for a replacement for this aging legacy equipment that was easy to use, easy to manage and easy to maintain.

“Dave Strum is a true Nutanix configuration and administration professional. Our transition from the traditional server/storage model was flawless and painless. We’ve been on the Nutanix platform for quite some time now and have nothing but good results to report. Our team has an unsurpassed level of confidence in both Dave Strum and Nutanix.” -Brenda Craig, Manager of Network Services

Result

Rogers and Brown selected Nutanix and was able to combine both data centers. Nutanix delivers invisible infrastructure for next-generation enterprise computing by natively converging compute, storage and virtualization into a hyper-converged solution. Each Nutanix node runs a Nutanix controller virtual machine (CVM) which accesses local storage resources and makes them available to all ESXi hypervisor instances within the cluster. Nutanix has taken traditional storage logic and puts that into software which runs in each of the Nutanix CVMs on the standard x86 hardware. Nutanix utilizes data replication between the nodes to ensure that if a Nutanix node fails, there is no data loss. By combining both data centers, Rogers and Brown was able to lower data center costs at their HQ, as well as downsize from two racks at their co-lo to one rack, an immediate savings of thousands of dollars a month. The Nutanix platform has delivered on the promise of simple manageability and incredible performance. The IT team can now focus on making the end-user experience five-star instead of worrying about managing both data centers.